

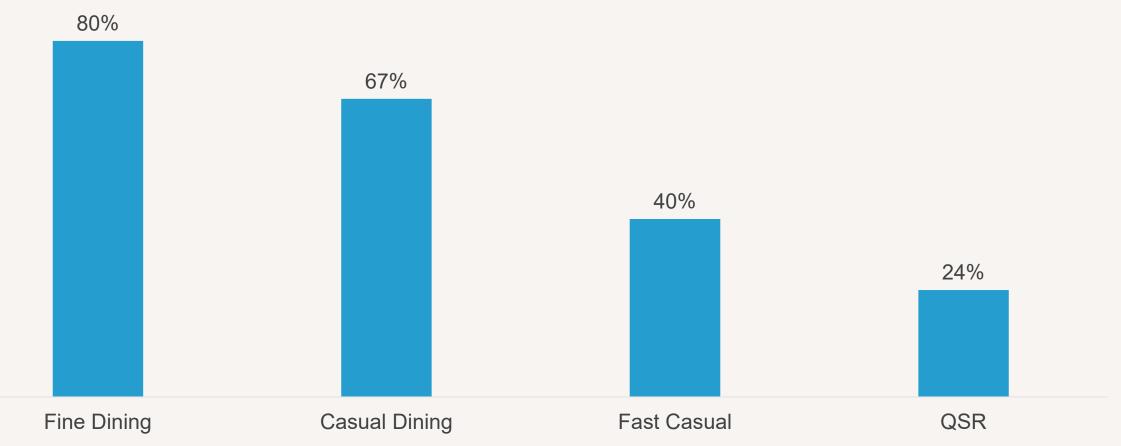
# State of the Industry



Image Source: Shutterstock

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#### MARCH 2021 YOY SALES GROWTH\*



Note: Based on preliminary raw data; unweighted Source: Technomic Raw Feed Data Sources



ANN2020 51N2020 61N2020 71N2020 81N2020 91N2020 91N2020 1112020 1112020 1112020 1112021 21N2021 31N2021 ANN2021

**RESTAURANT RESERVATIONS** 

20.0

0.0

-20.0

-40.0

-60.0

-80.0

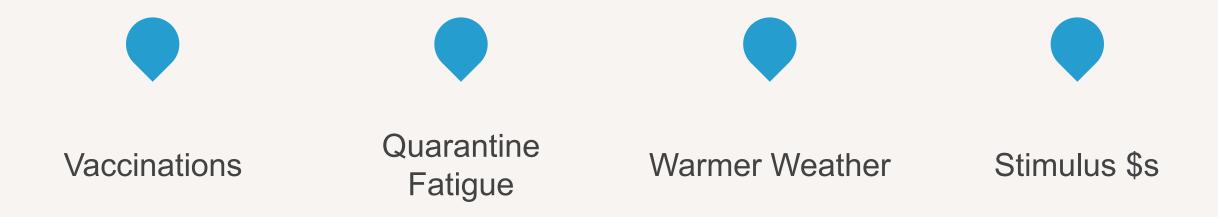
-100.0

-120.0

31/12020

7 Day Average % Change

Source: Technomic analysis of Opentable.com data



# Pent-up demand expected

**68%** of consumers say that once it's safe, they are very excited to dine in at restaurants again

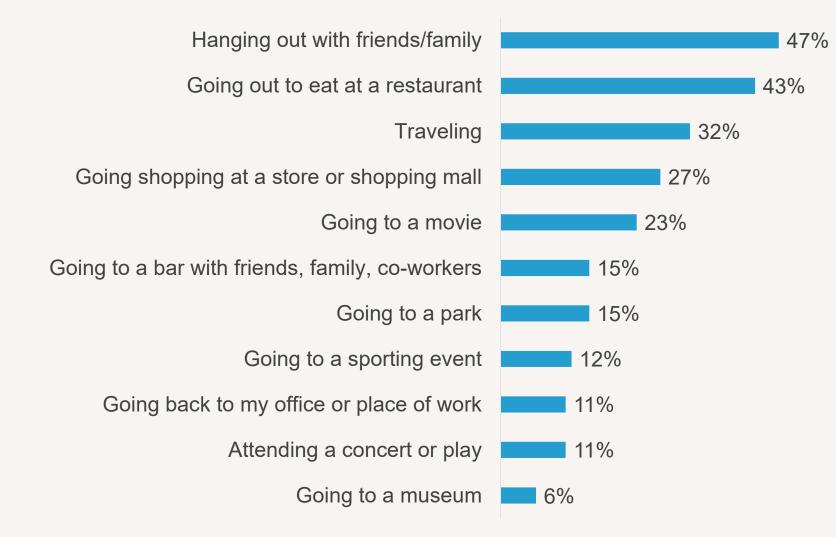


Base: 1,000 consumers Source: Technomic Omnibus Survey

Photo by Alex Haney on Unsplash

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## ACTIVITIES CONSUMERS ARE LOOKING FORWARD TO ONCE COVID-10 RESOLVED % INDICATING



Base: 1,000 consumers Up to 3 selected. List shown is not exhaustive. Source: Technomic, Inc.

# Quarterly Sales Indices 2019=100



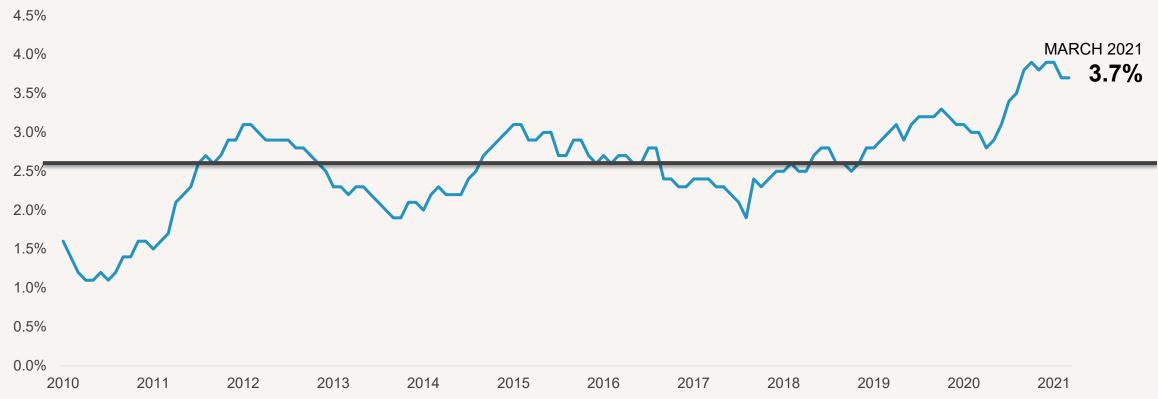
**PRODUCER PRICE INDEX: FINAL DEMAND FOODS** 

YEAR-OVER-YEAR CHANGE %



Category: Final demand foods; seasonally adjusted Source: Bureau of Labor Statistics

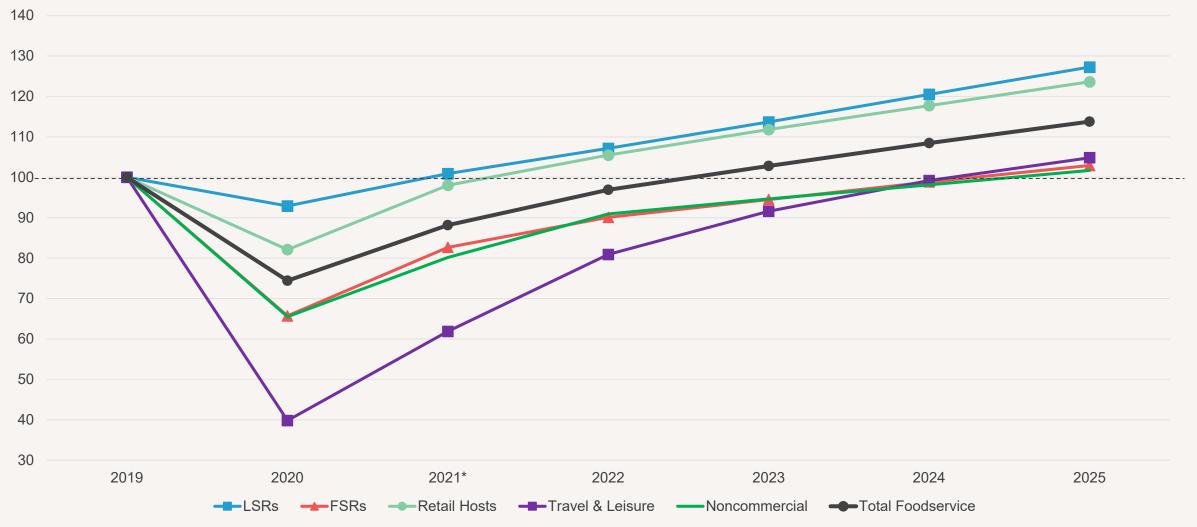
### RESTAURANT MENU PRICE INDICES 12-MONTH CHANGE %



Source: Bureau of Labor Statistics

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#### CUMULATIVE SEGMENT GROWTH INDEX NOMINAL GROWTH



\*2019 = 100 Source: Technomic Projections

